



# Undergraduate Prospectus





**Educating the next generation of African leaders and professionals**



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**Education is the premise  
of progress, in every  
society, in every family.**

*- Kofi Annan: Former Secretary General of the United Nations.*

## Our Vision

Education for a better world for all.

## Our Mission

Impacting lives through innovative education.

## Principal's Message

**There is a need to  
raise the skills base  
in the workplace  
through the pursuit  
of appropriate  
qualifications from  
a reputable and  
accredited higher  
education institution.**

For three decades, MANCOSA has consistently provided higher education that satisfies the needs of the 21st century. Besides gaining deep and far-ranging disciplinary knowledge in their areas of study, MANCOSA students develop valuable life skills and become confident, critical and independent thinkers with the ability to work both independently and collaboratively.

In a world characterised by accelerating change and disruption, MANCOSA graduates are equipped with essential skills such as communication, adaptability and digital literacy to advance their abilities to leverage change and innovate.

These life skills enable graduates to effectively and confidently deal with complex challenges that arise in the world of work and in life generally.

MANCOSA prides itself on its rich diversity, at both student and staff levels, and this trait is bolstered by professional and academic relationships with credible international institutions, including partner institutions under the formidable Honoris United Universities platform. Students get the benefit of programmes that are locally relevant within a rich global context.

Our academics use innovative and pedagogically sound approaches to lead students through the journey of academic exploration that strengthens their ability to apply theory to practice.

Our vision is to provide quality  
'education for a better world for all.'

Welcome to the transformative journey  
that will expand your horizon.

**Professor Magnate Ntombela**  
Principal





# Honoris United Universities

In 2017, MANCOSA became a proud member of Honoris United Universities which is the first Pan-African private higher education network committed to transforming lives through globally benchmarked education that is aligned to industry, rendering MANCOSA graduates highly employable. Collaborative intelligence, cultural agility, and mobile mindsets and skills are at the heart of Honoris' vision of higher education. Honoris

United Universities joins the expertise of its member institutions to create pan-regional profile graduates who are competitive in today's fast-paced, demanding labour markets. Honoris United Universities gathers a community of 115,000+ students on 76 campuses, in 10 countries and 26 cities across Africa. More than 520+ degrees are offered in the fields of Architecture, Arts and Design, Business, Creative Arts, Education,

Engineering, Fashion Design, Health Science, IT, Law, Media, Medicine, and Political Science.


MANCOSA is a private higher education institution committed to the provision of affordable, accessible, and accredited learning programmes. MANCOSA offers 65 higher education programmes, with 41 undergraduate programmes and 24 postgraduate.


MANCOSA is a leading provider of distance and online education, and this mode of learning allows students to progress their working careers whilst advancing their education.


MANCOSA is renowned for ensuring graduate success beyond the world of learning into the world of work by ensuring our education is aligned to industry expectations and the development of responsible citizens for a better world for all.


## Our Objectives


- ➔ A strong emphasis is placed on the application of theory to practice ensuring that learning is applied to real life work situations.
- ➔ The emphasis is on personal development from both a professional and academic perspective.
- ➔ Simplicity of learning through bespoke support systems, intuitive learning platforms and highly resourced digital and physical learning resources.
- ➔ MANCOSA qualifications prepare students for a future filled with many challenges and exciting opportunities.

 81 Career Centre corporate partnerships formed

 90% of MANCOSA's alumni population is employed

 13,431 of students and alumni use our virtual Career Centre platform

 4022 jobs posted on our Career Centre over a 3-year period

 87% of alumni have indicated that MANCOSA is value for money



# Registration and Accreditation



Financial Sector  
Conduct Authority



South African  
Institute of  
Taxation



Association of African  
Business Schools



European Foundation  
for Management and  
Development (EFMD)



South African Business  
Schools Association  
(SABSA)



The Institute of Risk  
Management  
South Africa



United Nations Academic  
Impact Initiative (UNAI)



National Association  
of Distance Education  
Organisations of South  
Africa (NADEOSA); and



Global Accreditation  
Center for Project  
Management Education  
Programs (GAC)

- MANCOSA is registered with the Department of Higher Education and Training (DHET), registration number 2000/HE07/003;
- MANCOSA programmes are accredited by the Higher Education Quality Committee (HEQC) of the Council on Higher Education (CHE); and
- MANCOSA programmes are recorded on the National Qualifications Framework (NQF) by the South African Qualifications Authority (SAQA).



## Our Learning Centres

- Durban
- Johannesburg
- Pretoria
- Polokwane
- Mbombela
- Cape Town
- Gqeberha
- East London
- Namibia



# The MANCOSA Advantage



## Academic Support

### Learning Journey

MANCOSA utilises a distance and online teaching and learning strategy, drawing on the value of supported independent learning through specially designed materials via our highly specialized learning and support platform.

This rich academic support model allows students to maximise their learning opportunities, whilst in full-time employment.

Learning does not need to be synchronous, and students may access the MANCOSA Learning Management System online. This Learning Management System 'MANCOSACONNECT' is a user friendly, mobile supported platform which provides a student with library and academic resources, self-development activities, timetables and most importantly, hosts online webinar lectures.

Webinar lectures are recorded and are available for future reference.

### Flexibility Experience

Studying through distance learning means minimal disruption to your personal life and full-time work schedule. MANCOSA education model enables students to advance careers whilst studying ensuring that no time for career advancement is lost. Should your work require extensive travel and extended working hours, the MANCOSA distance learning programmes are ideally suited to meet your specific needs.

### Interactive Experience

An exciting learning journey together with personal academic and administrative support through webinars, online discussions, case studies, and self-study exercises, aims to enhance the student learning experience.

### Overall Experience

The MANCOSA programmes are designed and structured to stimulate you intellectually. The rigour of the programmes and the effort required to complete these successfully will ensure that you acquire the knowledge and abilities to face the challenges of the world or work.

### Academic Support

The MANCOSA academic faculty have industry experience and expertise to ensure that students receive continuous support and guidance. Full-time academics are appointed in the various support centres to provide face-to-face, telephonic and email support to students. Additionally, students will have access to online learning material, discussion forums and webinars.

### Module Guides

Electronic and physical module guides include prescribed and recommended readings and practical learning activities.



# Access To You

## Library and Electronic Resource Guides

MANCOSA has launched an Online Library Service on MANCOSACONnect.

The institution has partnered with some of the world's renowned digital publishers to enable access to a range of electronic journal (e-journal) resources including full-text electronic books, databases, electronic news, reference resources and supplementary readings.

The Online Library Services also provides prescribed and recommended e-textbooks for students and staff to access anytime, anywhere.

## MANCOSA Student Services

Students are provided with comprehensive support on all aspects relating to their studies. The student portal MyMANCOSA or and the Learning Management System MANCOSACONnect provides all registered students with a range of information and academic support.



# Admission Requirements

## Higher Certificate, Advanced Certificate, Advanced Diploma and Degree Programmes

The minimum admission requirement to enrol in a MANCOSA undergraduate programme is a National Senior Certificate with appropriate subject combinations and endorsement. The minimum entry requirement for an Advanced Certificate is an appropriate Higher Certificate consisting of a minimum 120 credits. The minimum requirement for an Advanced Diploma is an appropriate Diploma (NQF level 6) consisting of 360 credits or An appropriate Diploma of 240 credits which satisfies the admission requirement if a combination of work-integrated learning and course work have been successfully completed or an Advanced Certificate (NQF level 6) or A Bachelor's Degree For International applications, a SAQA evaluation is required for all post-school leaving qualifications.

## Honours and Postgraduate Diploma Programmes

The minimum entry requirement for a MANCOSA postgraduate programme is an appropriate Bachelor's Degree or Advanced Diploma. A recognised qualification, equivalent to a Bachelor's Degree (NQF level 7) will also provide access to MANCOSA postgraduate programmes).

- For International applications, a SAQA evaluation is required for all post-school leaving qualification.

## Recognition of Prior Learning (RPL)

Student can gain access to the programme via Recognition of Prior Learning (RPL) which is a process that formally assesses and acknowledges skills, knowledge, and competencies gained through non-formal means like work experience, life experience, or informal training. The admission to the programme via the RPL Policy is subject to approval by the admissions and selections committee.

## Mature Age

Student can gain access to the programme via mature age exemption that allows individuals aged 23 or older, to gain entry to higher education even if they do not meet the standard matriculation (high school leaving) requirements. The admission onto a programme via mature age exemption is subject to approval by the admissions and selections committee.



**TRAVIS HESLOP**  
*Aspiring Tech Genius*

**Higher Certificate  
Advanced Certificate  
Advanced Diploma**

**BRAVE THROUGH**

*It's your legacy*



# Higher Certificate in Accounting

## Programme Description

The Higher Certificate in Accounting is an undergraduate qualification that offers a combination of theory and practice in the key area of accounting. The purpose of the qualification is to provide a structured programme for persons wishing to work as bookkeepers and junior accountants. The programme aims to develop an integrated conceptual understanding, synthesis and application of accounting principles. It provides a relevant higher education qualification enabling students to gain

meaningful employment. The programme will develop junior management and leadership skills, and provide participants with skills in accounting and management. The purpose of this programme is to equip students with a sound fundamental knowledge base regarding accounting. The Higher Certificate in Accounting is a qualification in a career pathway towards an accounting and financial management specialist.



► NQF LEVEL 5 | SAQA ID 93811 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in accounting.
- Individuals looking to work in the accounting field.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Accountant
- Accounts Clerk
- Bookkeeper
- Debtors Clerk



## Mode of Delivery

This programme is offered through online learning.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Management Principles
- Introduction to Financial Management
- Basic Accounting
- Financial Accounting Practices
- Introduction to Business Law
- Basic Economics and Finance



# Higher Certificate in Business Management



## Programme Description

The Higher Certificate in Business Management is a one-year programme that develops skills, knowledge and values in the areas of team management, strategic management, project management, marketing, finance and people management. The programme is aimed

at preparing students for a career in business and management. It focuses on the functional areas of management and ensures that students apply theory to practice.



► NQF LEVEL 5 | SAQA ID 96746 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also enable access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in business and management.
- Individuals who wish to acquire business management skills.
- Managers of small businesses.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Business Administrator
- Junior Management



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Introduction to Business Management
- Fundamentals of Project Management
- Fundamentals of Marketing
- Business Communication
- Introduction to Business Law
- Accounting and Finance
- Business Mathematics

### Elective -

#### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment



# Higher Certificate in Coding

## Programme Description

The purpose of the Higher Certificate in Coding programme is to provide students with coding knowledge and abilities in order to produce graduates who are able to work in today's challenging environments. Given the increasing complexity of today's problems, coding sparks creativity and innovativeness which results in IT solutions that can address these problems. Coding also enhances the problem-solving skills of students and enables them to be solution oriented. Thus, the Higher Certificate in

Coding programme will thoroughly prepare students to innovate and build solutions for today's increasingly complex problems. The programme enables students to be dynamic in their coding abilities, so as to be able to code on different platforms and for various environments. Students who undertake this programme will not only learn to code but also expand their knowledge in the areas of logic and critical thinking.



► NQF LEVEL 5 | SAQA ID 122727 | CREDITS 120



## Admission Requirements

A To be considered for admission to MANCO SA's Higher Certificate Programmes, any one of the following qualifications apply:

- A National Senior Certificate (NSC) or an NQF Level 4 National Certificate (Vocational) – (NCV) with an endorsement for entry into a Higher Certificate, Diploma or Bachelor's study programme
  - General Education Diploma (GED)
  - An equivalent accredited NQF level 4 (120 credits) qualification
  - A National Vocational Certificate level 4 qualification with a 50% pass in English
  - International General Certificate of Secondary Education (IGCSE) (Provided that the applicant is above the age of 23 with five subjects with pass marks between A-C)
- Applicants who do not meet the minimum requirements as outlined above but have demonstrable equivalent knowledge and skills acquired through work or other life experiences, may apply for alternative access by proving competency through a formal RPL process to be admitted onto the programme.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also enable access to an appropriate Bachelor's degree.



## Who Should Apply?

- First-time potential employees who wish to start their careers in the field of Coding;
- Individuals working in other sectors who wish to change their career paths and move to the field of Coding;
- Individuals currently employed in the field of Coding who wish to better qualify themselves in order to advance their careers.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Coding Specialists
- Junior Systems Developers
- Analysts
- Mobile application developers

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## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Fundamentals of Information Systems
- Mathematics Concepts in Coding
- Programming Concepts
- Programming in C#
- Principles of Web Design
- Database Systems
- Programming in Python
- Integrated Coding Project



# Higher Certificate in Digital Marketing

## Programme Description

The purpose of the Higher Certificate in Digital Marketing is to provide the student with the necessary skills and knowledge to prepare them for opportunities and challenges within the Digital Marketing environment. This programme will enable the student to follow a career in Digital Marketing that allows them to utilise technology to

communicate products via mobile, online, search engines and social media platforms. The student will be able to apply branding concepts to aid with conceptualising the product to target niche markets and further examine and provide solutions to the digital marketing environment.



► NQF LEVEL 5 | SAQA ID 118279 | CREDITS 120

## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.

## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.

## Who Should Apply?

- Individuals looking to pursue a career within the Marketing (Digital Marketing) industry.
- Marketers looking to upskill themselves within Digital Marketing.

## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Marketing Consultant
- Marketing Assistant
- Marketing Consultant
- Marketing Assistant
- Content Coordinator
- Public Relations Representative
- Digital Marketing Officer



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.

## Programme Structure

### Duration: 1-Year

- Introduction to Social Media
- Introduction to Digital Marketing
- Web Design and Development for Digital Marketing
- Business Communication
- Branding and Brand Management
- Digital Marketing Communications



# Higher Certificate in Events Management

## Programme Description

The Higher Certificate in Events Management is designed to provide students with the skills and expertise to function successfully in the events management industry. Students will gain both practical and theoretical skills which will afford them competency in the events sector enabling them to adapt well to international event settings. The programme will yield the necessary knowledge of

the events management industry and its functional supporting areas while being able to apply management principles in the events management context in their future careers. Additionally, students will acquire effective communication skills (both written and verbal) which is critical in the service industry of events management.



► NQF LEVEL 5 | SAQA ID 104528 | CREDITS 120

## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.

## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.

## Who Should Apply?

The Higher Certificate in Events Management is directed at those employed within the business sector, as well as those aspiring to enter into the commerce industry specifically in events management. These include Individuals, prospective entrepreneurs, event company owners, managers and employees and regional local government.

## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Conference Planners
- Corporate Event Planners
- Event Coordinators/Wedding Planners
- Event Managers/Event Organisers



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.

## Programme Structure

### Duration: 1-Year

- Management Principles
- Introduction to Financial Management
- Introduction to Events Management
- Events Administration and Operations
- Applied Events Management
- Marketing and Communication in Events Management





# Higher Certificate in Healthcare Management

## Programme Description

The purpose of the Higher Certificate in Healthcare Management qualification is to assist aspirant healthcare workers and current healthcare personnel to develop an awareness of healthcare management theories, practices and operations. Furthermore, the student will have an understanding of contemporary managerial practices

and the styles of current practice given the nature of dynamic change within healthcare. Equipping employees with a basic understanding of management skills and knowledge will be an advantage to organisations who need competent and knowledgeable employees to assist in the management, operational and administrative tasks.



► NQF LEVEL 5 | SAQA ID 120340 | CREDITS 120



## Admission Requirements

- A National Senior Certificate (NSC) or an NQF Level 4 National Certificate (Vocational)–(NCV) with an endorsement for entry into a Higher Certificate, Diploma or Bachelor's study programme.
- General Education Diploma (GED)
- An equivalent accredited NQF level 4 (120 credits) qualification
- A National Vocational Certificate level 4 qualification with a 50% pass in English;
- International General Certificate of Secondary Education (IGCSE) (Provided that the applicant is above the age of 23 with five subjects with pass marks between A–C).



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in healthcare management.
- Individuals who wish to acquire healthcare management skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Medical Administrator
- Healthcare Admission Clerk
- Hospital Administrator
- Healthcare Administrative Assistant
- Medical Aid Administrator
- Hospital Management Secretary
- Human Resource Clerk
- Healthcare Ward Secretary

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## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Contemporary Issues in South African Healthcare Service
- Ethical Responsibility in Healthcare Service Delivery
- Management and Leadership Principles in Healthcare Services
- Quality Management in Healthcare Services
- Planning and Policy in Healthcare Institutions
- Introduction to Health Economics





# Higher Certificate in Human Resource Management

## Programme Description

The Higher Certificate in Human Resource Management is a one year programme that prepares students for employment in human resource management positions. Human resource management is critical for the long-term sustainability and economic growth of the Southern African industry, business and other types of organisations. People in the industry and business determine the economic success or failure of a concern. Therefore, it is critical that supervisors and administrative staff have the skills

to engage with the changing demands of the workplace and industry. The Higher Certificate in Human Resource Management programme provides an ideal platform for school leavers to develop basic human resource administration knowledge, skills and competencies. This programme has a real-world and market focus, and can be immediately applied in the workplace. It offers up-to-date information on domestic and international human resource practices.



► NQF LEVEL 5 | SAQA ID 96080 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals who wish to acquire human resource management skills.
- Human resource administrators who wish to move into a human resource consultancy position.
- Individuals who are currently in human resource positions looking to improve their human resource management skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Human Resources Administrator
- Human Resources Consultant
- Human Resources Assistant



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Principles of Human Resource Management
- Human Resource Planning
- Recruitment and Selection
- Introduction to Training and Development
- Compensation and Benefits
- Introduction to Performance Management





# Higher Certificate in Information Technology

## Programme Description

The Higher Certificate in Information Technology is a one-year programme that provides a structured curriculum for individuals wishing to work as information technology support staff in public and private sector organisations. The qualification aims to develop an integrated conceptual understanding, synthesis, and application of information

technology principles. It will also enhance communication and project management skills, and equip students with skills in information technology support. This qualification covers fundamental concepts and components related to the technology and operation of modern information systems.



► NQF LEVEL 5 | SAQA ID 93709 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals who are interested in pursuing a career in providing IT support.
- Individuals who enjoy providing business solutions and solving problems.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Desktop Support Technician
- IT Support Technician
- Computer or Network Support Technician



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Computer Hardware and Architecture
- Web Development
- Essential Business Mathematics
- Business Communication
- Introduction to Information Systems
- Introduction to Programming
- Networking Fundamentals

### Elective -

#### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment



# Higher Certificate in Logistics Management

## Programme Description

The Higher Certificate in Logistics Management programme aims to equip students with the necessary knowledge and skills to excel in the field of logistics and supply chain management. The programme aims to enable students to evaluate logistics operations concepts and principles and develop strategies for effective inventory management,

warehousing, transportation, and distribution. The Higher Certificate in Logistics Management programme seeks to empower students with the necessary knowledge and skills to become competent professionals in the field of logistics and supply chain management.



► NQF LEVEL 5 | SAQA ID 122733 | CREDITS 120



## Admission Requirements

To be considered for admission to MANCO SA's Higher Certificate Programmes, any one of the following qualifications apply:

- A National Senior Certificate (NSC) or an NQF Level 4 National Certificate (Vocational) – (NCV) with an endorsement for entry into a Higher Certificate, Diploma or Bachelor's study programme
- General Education Diploma (GED)
- An equivalent accredited NQF level 4 (120 credits) qualification
- A National Vocational Certificate level 4 qualification with a 50% pass in English
- International General Certificate of Secondary Education (IGCSE)

No more than 10% of a cohort will be admitted into the programme based on RPL.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also enable access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career logistics management
- Individuals who wish to acquire logistics management skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Logistics Administrator / Coordinator
- Shipment Controller / Transport Controller
- Facilities Officer / Dispatcher
- Logistics and Supply Chain Administrators



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Principles of Business Leadership
- Introduction to Logistics Management
- Introduction to Information Systems in Logistics Management
- Management of Quality and Sustainable Logistics
- Operations in Logistics Management
- Basic Economics and Finance





# Higher Certificate in Local Government and Development Management

## Programme Description

The Higher Certificate in Local Government and Development Management aims to build the capacity of local government officials and those wishing to join the public sector. The programme provides foundational learning in the functional areas of local government and development management. This programme also empowers students with a high level of professional expertise and a broad range of managerial skills in the

local government sector. This qualification is tailor-made for the local government environment, enabling managers and councillors to meet their professional needs while keeping current with the latest issues. The programme ensures that students gain knowledge, skills and competencies in the principles and practices of local government management enabling them to make a difference in the delivery of services to local communities.



► NQF LEVEL 5 | SAQA ID 96713 | CREDITS 140



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in local government management.
- Individuals who wish to acquire public management skills in local government



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Public Administrator
- Local Government Official
- Municipal Councillor
- Compliance Monitoring Officer



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Local Government Management
- Local Government Finance
- Local Government Human Resource Management
- Fundamentals of Local Governance
- Disaster Management
- Project Management in Local Government
- Ethics and Professionalism



# Higher Certificate in Marketing

## Programme Description

The Higher Certificate in Marketing aims to provide students with the framework for understanding the dynamics of marketing which is a major operating function of any business organisation. Equipped with the core marketing principles and concepts, students of this programme will have greater opportunities to compete and succeed in their future marketing careers. This programme provides the foundational building blocks of understanding

marketing. It is neither too narrow nor limited to retail marketing or sales management. This qualification will equip students with a fairly broad-based knowledge of the world of business. They will be able to think across different disciplines, as companies are confronted with a continuous process of developing and maintaining a feasible fit between organisations' objectives, skills and resources and their changing marketing opportunities.



► NQF LEVEL 5 | SAQA ID 96455 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in marketing.
- Individuals who wish to acquire marketing skills.
- Entrepreneurs.
- Individuals who are currently in management positions looking to improve their marketing skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Marketing Administrator
- Marketing Coordinator
- Marketing Assistant



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Principles of Marketing Management
- Consumer Behaviour and Decision Making
- Introduction to Marketing Research
- Marketing Communications
- Branding and Brand Management
- Global and e-Marketing



# Higher Certificate in Paralegal Studies

## Programme Description

The purpose of the Higher Certificate in Paralegal Studies is to afford students opportunities to acquire a quality education with skills that they can implement within the legal sector. This programme will equip students to handle a range of legal issues and manage functional areas related to office practice management, civil and criminal

litigation processes, debt collection and deceased estate management. Additionally, the student will be able to adequately demonstrate an understanding in successfully analysing a range of legal issues, and identifying the best remedy or solution within the realms of the legal sector.



► NQF LEVEL 5 | SAQA ID 117726 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career within the legal sector
- Legal assistants looking to upskill themselves.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Legal Office Manager
- Legal Officer
- Paralegal Office Coordinator
- Paralegal Assistant/ Practitioner

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## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Office Management for Legal Practices
- Criminal Law and Criminal Procedure
- Introduction to South African Law
- Civil Litigation Process
- Debt Collection Process
- Wills and Estate Management



# Higher Certificate in Project Management

## Programme Description

Project Management has emerged in the business world as one of the most popular career fields in the twenty-first century. It encompasses and touches every facet and business unit of the organisation from human resources, to finance and information technology. Having a project management qualification enables individuals to switch careers easily. The project management framework cuts across all disciplines, while the tools and techniques

required to manage projects remain the same. Some of these tools and techniques may need to be adapted based on the nature of the project and the industry. This programme is intended to provide students with the framework for understanding the dynamics of project management and covers all the essential elements and processes in project management.



► NQF LEVEL 5 | SAQA ID 97198 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in project management.
- Individuals who wish to acquire project management skills.
- Managers of businesses.
- Individuals who are currently in supervisory and management positions looking to improve their project management skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Project Administrator
- Project Coordinator

Member Institution of Honoris United Universities



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Fundamentals of Project Management
- Project Scope and Time Management
- Introduction to Project Quality Management
- Project Risk Management
- Project Schedule, Cost and Budget Control
- Project Monitoring and Evaluation





# Higher Certificate in Public Management

## Programme Description

The Higher Certificate in Public Management is an undergraduate programme that offers a combination of theory and practice in public management. The purpose of the programme is to provide a structured programme for students wishing to work as public officials. The need for well-qualified, efficient, client-oriented public officials has been identified as a priority in all spheres of government.

The qualification aims to develop an integrated, conceptual understanding, synthesis and application of specific issues in public management. The qualification aims to equip line managers with the knowledge and skills required to fulfil their management role within the public sector.



► NQF LEVEL 5 | SAQA ID 93812 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in public management.
- Individuals looking to get into the public management field.
- Administrators in public enterprises.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Local Government Official
- Public Administrator



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Local Government Management
- Public Administration
- Business Communication
- Politics and Ethics in Governance
- Public Finance

### Elective -

### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment





# Higher Certificate in Public Sector Procurement

## Programme Description

The Higher Certificate in Public Sector Procurement aims to build the capacity of local government officials who wish to join the public sector. The programme proposes to equip students with a sound fundamental knowledge

base and foundational skills regarding procurement in the public sector. The programme ensures that students gain knowledge, skills and competencies in procurement.



► NQF LEVEL 5 | SAQA ID 99511 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in public sector procurement.
- Individuals currently working in the field of public sector procurement.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Procurement Officer/Administrator
- Buyer
- Supply Chain Administrator
- Transport and Logistics Administrator



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Supply Chain Diligence
- Materials Handling in the Public Sector
- Public Procurement and Supply Tools
- Fundamentals of Public Finance
- Principles of Public Administration
- Legal Issues in Public Sector Procurement
- Public Sector Procurement and Supply Chain Management
- Managing Supply Chain Relationships





# Higher Certificate in Social Media and Communication

## Programme Description

The Higher Certificate in Social Media and Communication programme is directed at students employed in, or aspiring to enter, the commerce industry that engages with social media and communication tools. This programme aims to develop students' skills through coursework and actively promote the effective use of social media and communication tools within the growing, fast-paced industry. Students will be provided with a well-rounded

understanding of the theory and methodology, which will enable them to engage with social media and communication tools in a professional context. Higher Certificate in Social Media and Communications graduates will be knowledgeable and prepared for the changing environment of social media and communications and have the necessary knowledge and skills to contribute to the various sectors influenced.



► NQF LEVEL 5 | SAQA ID 103103 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

The Higher Certificate in Social Media and Communication programme will provide access to higher education for students wishing to pursue or further their careers in the specialised communications field of social media.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Social Media Officer / Advertiser
- Social Media Marketer
- Social Media Content Producer
- Social Media Content Coordinator



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Introduction to Social Media
- Fundamentals of Marketing
- Business Communication
- Social Media for Business
- Introduction to Ethics

### Elective -

#### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment





# Higher Certificate in Supply Chain Management

## Programme Description

The Higher Certificate in Supply Chain Management offers a combination of theory and practice in supply chain management. The qualification aims to develop an integrated, conceptual understanding, synthesis and application of specific issues in supply chain management. The purpose of this qualification is to equip students with a sound fundamental knowledge base and basic

skills regarding supply chain management. The Higher Certificate in Supply Chain Management aims to equip first-line managers with the knowledge and skills required to fulfil their management role within the supply chain field. This includes the areas of warehousing, transport, inventory, materials management and purchasing.



► NQF LEVEL 5 | SAQA ID 93708 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in supply chain management.
- Individuals looking to get into the logistics or procurement field.
- Managers of small businesses.
- Individuals who are currently in supervisory and management positions looking to improve their management skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Supply Chain Manager
- Procurement Manager
- Demand / Inventory Planner
- Logistics Manager



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Management Principles
- Introduction to Supply Chain Management
- Introduction to Purchasing Management
- Logistics and Material Handling
- Introduction to Operations Management
- Basic Economics and Finance





# Higher Certificate in Tax Administration



## Programme Description

The Higher Certificate in Tax Administration is a one-year programme that prepares students for employment in tax administration. The programme provides students with the framework for understanding tax administration and covers basic individual and business taxation. The programme's purpose is to respond to the needs of industry, government and the private and financial sector in the provision of a qualification in taxation administration. We are thrilled to share that MANCOSA's Higher Certificate in Tax Administration has earned accreditation from the South African Institute of Taxation (SAIT) towards

the knowledge competencies of the designation Tax Technician Practitioner (SA)! This achievement demonstrates our commitment to ensuring our Higher Certificate in Tax Administration remains relevant and is supported by the premier professional tax body, trusted by practitioners, businesses, and policymakers as the benchmark for excellence in taxation in the fast-paced world of tax compliance. Learn more about what our accreditation means and how it can impact your journey to becoming a member of SAIT here: <https://thesait.org.za/education-pathways/designation-pathway/>



► NQF LEVEL 5 | SAQA ID 99384 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career in tax administration.
- Individuals who are currently in employment within a tax environment and wish to advance their careers.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Tax Clerk and Consultant
- Tax Administrator
- Bookkeeper

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## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Tax Administration and Tax Policy
- Introduction to Taxation for Individuals
- Basic Accounting
- Business Communication
- Introduction to Taxation for Business Entities
- Statutory Tax Returns
- Elementary Economics

### Elective -

**Choose one of the following electives**

- End-User Computing
- Digital Transformation in the Business Environment



# Higher Certificate in Tourism Management

## Programme Description

The purpose of the Higher Certificate in Tourism Management programme is to provide undergraduate students with quality education and skills that they can implement within the tourism sector. The graduate will have the appropriate knowledge to successfully bridge the gap of a quality workforce in the tourism sector. The programme provides greater career opportunities in

entry-level positions for different functional roles in the tourism sector. Once obtaining the Higher Certificate in Tourism Management, students should be able to acquire profitable employment throughout South Africa and consequently positively contribute towards the environmental, economic and socio-cultural aspects of the tourism industry.



► NQF LEVEL 5 | SAQA ID 118318 | CREDITS 120



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with the appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with a proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Higher Certificate meets the minimum entry requirement for admission to an appropriate Advanced Certificate. A Higher Certificate may also allow access to an appropriate Bachelor's degree.



## Who Should Apply?

- Individuals looking to pursue a career within the tourism industry.
- Potential entrepreneurs within the tourism industry looking to upskill themselves.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Destination Marketing Officer
- Guest Relations Officer
- Accommodation Coordinator
- Tour Group Operator
- Customer Service/Events Coordinator
- Hotel Operations Coordinator or Administrator
- Tourism Marketing Coordinator
- Tourism Information Centre Coordinator



## Mode of Delivery

This programme is offered through distance learning and online support.

Each module is delivered over a five-week period.



## Programme Structure

### Duration: 1-Year

- Introduction to Tourism Management
- Tourism Destination Marketing
- Sustainable Tourism Development and Theories
- Entrepreneurship and Small Business Development
- Operations Management for Tourism and Hospitality

### Elective -

#### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment





# Advanced Certificate in Financial Planning



## Programme Description

The Advanced Certificate in Financial Planning is a one-year undergraduate programme that offers a combination of theory and practice in the area of financial services. Qualifying students will develop an integrated conceptual understanding, synthesis and application of specific issues in financial planning. They will also develop

business acumen skills in research, financial planning, and communication. The programme provides background knowledge to enable junior and middle managers to pursue senior management positions within their organisations. This programme prepares students to apply theories to practice and be well-placed to pursue further studies.



▶ NQF LEVEL 6 | SAQA ID 93710 | CREDITS 120



## Admission Requirements

- The minimum entry requirements is an NQF level 5 Higher Certificate (120 credits).
- An appropriate NQF level 5 qualification with proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23 years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Advanced Certificate meets the minimum entry requirement into a Diploma programme or Bachelor's degree.



## Who Should Apply?

- Individuals who are interested in pursuing a career in a financial service field.
- Individuals who enjoy consulting in financial matters and planning financial investments.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Financial Planner/Advisor
- Financial Analyst
- Investment Broker
- Personal Financial Consultant

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## Mode of Delivery

This programme is offered through distance learning and online support.



## Programme Structure

### Duration: 1-Year

- Financial Planning Environment
- Personal Financial Planning
- Business Financial Planning
- Practice Management
- Income Tax Planning
- Financial Management and Planning



# Advanced Certificate in Management Studies

## Programme Description

The Advanced Certificate in Management Studies is a one-year programme aiming to provide students with an overview of key management philosophies and practices. It offers students opportunities to build a strong foundation in management education. This programme provides a comprehensive view of contemporary

management practice in both the public and private sectors. The programme renders background knowledge to enable junior and middle managers to pursue senior management positions within their organisations. This programme prepares students to apply theories to practice and be well-placed to pursue further studies.



► NQF LEVEL 6 | SAQA ID 96712 | CREDITS 120



## Admission Requirements

- The minimum entry requirements is an NQF level 5 Higher Certificate (120 credits).
- An appropriate NQF level 5 qualification with proven proficiency in English.
- To be considered via RPL, applicants should be above the age of 23 years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Completion of the Advanced Certificate meets the minimum entry requirement into a Diploma programme or Bachelor's degree.



## Who Should Apply?

- Executives who recently acquired or expanded general management responsibilities.
- Persons aspiring to advance within their organisations.
- Individuals wishing to gain a strong foundation in management practices.
- Junior and middle managers.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Business Manager
- Business Assistant
- Management Assistant
- Administration Manager

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## Mode of Delivery

This programme is offered through distance learning and online support.



## Programme Structure

### Duration: 1-Year

- Principles of Management
- Contemporary Marketing Fundamentals
- Information Systems
- Fundamentals of Microeconomics
- Business Statistics
- Accounting





# Advanced Diploma in Business Analysis

## Programme Description

The purpose of the Advanced Diploma in Business Analysis programme is to assist students aspire to become Business Analysts by developing a broad understanding of business information systems and business strategy to practically conduct business analysis processes. Furthermore, it is predicted that this programme will address national human resource scarce skills towards progressive competent analysis in the economy. Students will be further

assisted with Information Technology, managerial and business administrative tasks and operations. Therefore, this programme's purpose is to provide students with a holistic, robust understanding of the business analysis field. Students will acquire a well- rounded understanding of information systems, structures, information flow, business processes and business strategy in the key fields of business analysis.



▶ NQF LEVEL 7 | SAQA ID 118630 | CREDITS 120



## Admission Requirements

- Bachelor's Degree, NQF Level 7, 360 credits, or
- Appropriate Diploma, NQF level 6, 360 credits, or
- Appropriate Diploma, NQF Level 6, 240 credits, which satisfies the admission requirement if a combination of work-integrated learning and course work have been satisfactorily completed, or
- Appropriate National Diploma, NQF level 6, 360 credits
- Appropriate National Nated Diploma, NQF level 6, 360 credits, or
- Cognate Advanced Certificate, NQF 6, 120 credits and
- Proven proficiency in English communication.
- For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Students having completed the programme may articulate onto a Postgraduate Diploma programme. Students applying for an Honours degree must have sufficient foundational knowledge in the relevant field at NQF 5, NQF 6 and NQF 7.



## Who Should Apply?

The programme is directed at those individuals who aim to engage in further learning towards a specialisation in business analysis or achieve competencies that are portable to other specialisations such as systems development, systems modelling or systems support.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Information Technology and Telecommunications Directors
- IT Specialist Managers
- IT Project and Programme Managers
- IT Business Analysts, Architects and Systems Designers



## Mode of Delivery

This programme is offered through distance learning and online support.



## Programme Structure

### Duration: 1-Year

- Business Strategy, Analysis and Planning
- Formulation of Business Case
- Solution Assessment and Validation
- Process Modelling and Analysis
- Effective Business Requirements
- Enterprise Analysis





# Advanced Diploma in Business Management

## Programme Description

This programme is designed to equip students with a sound understanding of the key management theories, methodologies and practices. The coursework further provides a blend of theoretical and practical aspects of business management. The programme is designed

to equip students with analytical and critical thinking skills in the field of management by developing their abilities to understand and solve complex problems, while maintaining a holistic approach to managing organisations.



▶ NQF LEVEL 7 | SAQA ID 104763 | CREDITS 120



## Admission Requirements

- Bachelor's Degree, NQF Level 7, 360 credits, or
- Appropriate Diploma, NQF level 6, 360 credits, or
- Appropriate Diploma, NQF Level 6, 240 credits, which satisfies the admission requirement if a combination of work-integrated learning and course work have been satisfactorily completed, or
- Appropriate National Diploma, NQF level 6, 360 credits
- Appropriate National Nated Diploma, NQF level 6, 360 credits, or
- Cognate Advanced Certificate, NQF 6, 120 credits and
- Proven proficiency in English communication.
- For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

Students having completed the programme may articulate onto a Postgraduate Diploma programme. Students applying for an Honours degree must have sufficient foundational knowledge in the relevant field at NQF 5, NQF 6 and NQF 7.



## Who Should Apply?

The programme is directed at those with existing vocational qualifications, wishing to gain entry into postgraduate study, as well as those with technical qualifications seeking to enter into management positions.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Systems Analyst
- Operations Manager
- General Manager
- Management Consultant



## Mode of Delivery

This programme is offered through distance learning and online support.



## Programme Structure

### Duration: 1-Year

- Advanced Management Principles
- Business Finance
- Microeconomics
- Understanding Marketing Approaches
- Information Management
- Statistical Techniques in Business

### Elective -

#### Choose two of the following electives

- Ethical Business Management
- Operations Management in Supply Chain
- Project Management



# Advanced Diploma in Public Administration

## Programme Description

The purpose of the Advanced Diploma in Public Administration qualification is to provide students with a solid knowledge of the public sector environment that would enable them to develop the skills, competencies and attitudes required to practice effective public management in all spheres of government public service. The Advanced Diploma in Public Administration qualification will equip new entrants to the public sector to operate effectively; and experienced employees to improve their competencies. Specifically, it is expected that the qualification will provide

students with a range of highly relevant knowledge, skills and capabilities. These include knowledge of principles and theories of public administration; the structures, institutions and functions of government in South Africa; the frameworks governing administration in all three spheres of government; the administrative processes and practices within government; how government finances are raised and managed; and the implementation of government policies and planning processes.



▶ NQF LEVEL 7 | SAQA ID 121047 | CREDITS 120



## Admission Requirements

- Bachelor's Degree, NQF Level 7, 360 credits, or
- Appropriate Diploma, NQF level 6, 360 credits, or
- Appropriate Diploma, NQF Level 6, 240 credits, which satisfies the admission requirement if a combination of work-integrated learning and course work have been satisfactorily completed, or
- Appropriate National Diploma, NQF level 6, 360 credits
- Appropriate National Nated Diploma, NQF level 6, 360 credits, or
- Cognate Advanced Certificate, NQF 6, 120 credits and
- Proven proficiency in English communication.
- For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Who Should Apply?

- Individuals who wish to work in or with all spheres of government-national, provincial, or local-such as in national and provincial departments, public entities, legislatures, constitutional institutions, municipalities, and municipal entities.
- Current public officials who wish to develop their skills, competencies, and attitudes to practice effective public management.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- At national or provincial level: Department Head/Director-General, Departmental Chief of compliance, Departmental Chief of Strategy
- At local level: Manager of Strategy, Municipal Manager, Director of Community services, Director of Corporate Services



## Articulation

Students having completed the programme may articulate onto a Postgraduate Diploma programme. Students applying for an Honours degree must have sufficient foundational knowledge in the relevant field at NQF 5, NQF 6 and NQF 7.



## Mode of Delivery

This programme is offered through distance learning and online support.



## Programme Structure

### Duration: 1-Year

- Historic Development of Public Management
- The Constitution of South Africa
- Public Administration in the National and Provincial Spheres
- Local Government Public Administration
- Principles of Administrative Law
- Managing Public Finance
- Public Policy
- Government Planning and Strategy



# Bachelor Degree Programmes

**Faeenza Desai**  
*Junior Accountant*



**BRAVE THROUGH**

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# Bachelor of Business Administration

## Programme Description

The Bachelor of Business Administration is a three-year undergraduate degree programme that equips students to understand the business and management environments. The programme aims to develop a student's intellectual ability, executive personality, and managerial skills, through an appropriate blend of business and general education. Students would be able to understand and develop unique

leadership qualities required for successfully managing a business. The programme is also designed to produce up-to-date, assertive, and effective executives for business and other organisations and prepare students for further studies. The programme covers a variety of business and management principles.



▶ NQF LEVEL 7 | SAQA ID 62116 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers looking to pursue a career in business and management.
- Individuals aiming at a career in business and management.
- Individuals intending to occupy middle management positions.
- Entrepreneurs wishing to start their own business.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Business Manager
- Business Strategist
- Business Consultant
- Entrepreneur

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## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Business Mathematics
- Microeconomic Essentials

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Introduction to Functional Areas of Management
- Business Communication
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year Semester One

- Organisational Leadership
- Fundamentals of Human Resource Management
- Management Accounting
- Business and Society

### Semester Two

- Entrepreneurship and Small Businesses
- Marketing
- Business Statistics
- Information Systems

### 3-Year Semester One

- Ethics and Conflict
- Organisational Diversity
- Financial Planning and Control
- Global Business and Strategy

### Semester Two

- Operations Management for Sustainability
- Project Management
- Business Environment and Ethics
- Strategic Management Practices





# Bachelor of Public Administration

## Programme Description

The Bachelor of Public Administration programme is an undergraduate degree programme which focuses on the principles and practices of Public Administration and Management in the public sector. The programme equips students to function effectively and efficiently in public service organisations. It also examines local systems of government. This includes an understanding

of the different types of local government and their constitutional relations with intermediate and central government. Current public policy issues and priorities are also examined. The programme has the primary purpose of providing a well-rounded, broad education that equips students with the knowledge base and methodology principles that enable them to enter the labour market.



▶ NQF LEVEL 7 | SAQA ID 62151 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers who wish to pursue a career in the public sector.
- Public service employees who wish to upgrade their skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Public Manager
- Immigration Administrator
- Local Government Manager



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Public Administration
- Business Mathematics
- Microeconomic Essentials

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Comparative Systems of Public Administration
- Business Communication
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year Semester One

- Public Management Environment
- Municipal Structures and Administration
- Administrative Law
- Public Sector Economics

### Semester Two

- Management in the Public Sector
- Contemporary Issues in Local Government
- Contemporary South African Politics
- Ethics in the Public Sector

### 3-Year Semester One

- Public Sector Reform
- Research in the Public Sector
- Sustainable Local Governance
- Policy and Public Service Delivery

### Semester Two

- Evolution of Public Administration
- Improving Public Administration
- Global Perspectives to Local Economic Development
- Public Sector Budgeting





# Bachelor of Commerce in Accounting

## Programme Description

The Bachelor of Commerce in Accounting is a sought-after qualification due to its strong job prospects. The coursework on the programme is designed to provide students with a sound understanding of the core learning areas of accounting and management functions. The programme will equip students with the skills and competencies necessary to function in the private and public sector environments. The programme is intended

to furnish students with a qualification that will enable access to the labour market and provide successful graduates with the necessary skills to generate economic growth. This programme is accredited with the Council on Higher Education and not aligned with professional bodies in South Africa. Students wishing to become professional accountants in public practice are requested to consider professional association qualifications.



► NQF LEVEL 7 | SAQA ID 110219 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

The programme is directed at those who have matriculated and wish to pursue a career in accounting as well as those with technical qualifications in accounting and are seeking to enter into management positions.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Financial Accountants/Analysts
- Credit Controllers
- Compliance Officers
- Management Accountants



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Business Mathematics
- Microeconomic Essentials

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Introduction to Functional Areas of Management
- Business Communication
- Introduction to Financial Accounting
- Macroeconomic Essentials

### 2-Year Semester One

- Cost and Management Accounting
- Taxation for Individuals
- Concepts of Financial Reporting
- Business Law

### Semester Two

- Introduction to Business Ethics
- Commercial Law
- Financial Statement Analysis and Reporting Standards
- Introduction to Auditing

### 3-Year Semester One

- Group Financial Statements and Taxation
- Management Accounting for Decision Making
- Taxation for Corporate Activities
- Applied Auditing

### Semester Two

- Financial Reporting for Corporate Assets
- Managerial Finance
- Taxation for Corporates and Individuals
- Auditing Procedures and Reporting





# Bachelor of Commerce in Corporate Communication

## Programme Description

The Bachelor of Commerce in Corporate Communication will provide students with a holistic and robust understanding of the field of corporate communication. This qualification provides students with a well-rounded understanding of theory, methodology, applications and processes in the key fields of corporate communication, communication science, and business management. Additionally, students will be cognisant of the rapidly

changing corporate communication environment and have the skills and knowledge to contribute to this emerging industry. Due to the blend of communication and business-related modules, this qualification will develop students' problem-solving, critical thinking and strategic skills, which are competencies corporates seek in graduates over and above an appropriate qualification.



► NQF LEVEL 7 | SAQA ID 117955 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

School leavers looking to pursue a career in various communication related sectors such as Corporate Communication, Communications, Media Relations, Branding, Reputation, Identity and Image Management and/ or Managers who wish to upgrade their corporate communication skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Corporate Communicator
- Corporate Communications Practitioners
- Corporate Communications Officer/Liason
- Corporate Communications Manager/ Specialist



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Introduction to Corporate Communication
- Introduction to Communication Science

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Corporate Communication Practices
- Interpersonal Communication
- Introduction to Financial Accounting
- Fundamentals of Economics

### 2-Year Semester One

- Organisational Leadership
- Corporate Identity, Image, Branding and Reputation
- Intercultural Communication
- Applied Communications Skills

### Semester Two

- Project Stakeholder Management
- Media and Society
- Inclusive Stakeholder Management
- Media Ethics and Law

### 3-Year Semester One

- Strategic Communication Management
- Organisational Diversity
- Organisational Communication
- Research Principles

### Semester Two

- Corporate Communication Strategy
- Global Communication
- Business Environment and Ethics
- Research in Practice



# Bachelor of Commerce in Digital Marketing

## Programme Description

The Bachelor of Commerce in Digital Marketing will provide students with the necessary skills and knowledge to prepare them for opportunities and challenges within the Digital Marketing environment. The programme will equip students with the skills to utilise technology to communicate using products via social media platforms, create exposure to web design and development, and analyse information to work in collaboration with technology specialists and web developers. Students will further engage with various mobile, online, search engines

and social media platforms to establish an understanding of how technology can be utilised to market a business. This programme will ensure that students understand the organisational environment regarding Branding, Web Analytics, Social Media, and Communications, to make informed decisions within the professional context and be able to engage with technology specialists and web developers to aid with implementing strategies to achieve marketing objectives.



► NQF LEVEL 7 | SAQA ID 117680 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers looking to pursue a career in the Digital Marketing industry.
- Individuals who wish to upgrade their skills within the Digital Marketing industry.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Marketing Managers/Consultants
- Marketing Officers
- Market Research Analysts
- Marketing Specialists
- Content Coordinator
- Public Relations Representative
- Digital Marketing Officer
- Product Marketer and Brand Marketer
- Search Marketing Strategists



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Introduction to Marketing
- Social Media Marketing
- Introduction to Information Technology Management

### Semester Two

- Introduction to Digital Marketing Communications
- Web Design and Digital Marketing Practices
- Financial Reporting and Analysis
- Fundamentals of Economics

### 2-Year Semester One

- Digital Marketing
- Consumer Behaviour
- Web Analytics (SEO)
- Business Law

### Semester Two

- E-Commerce
- Marketing
- Introduction to Integrated Marketing Communication
- Fundamentals of Entrepreneurship

### 3-Year Semester One

- Media Management
- Strategic Global Marketing
- Brand Management
- Research Principles

### Semester Two

- Digital Market-Research
- Digital Products and Pricing Strategies
- Business Ethics in the Digital Era
- Digital Marketing Strategy





# Bachelor of Commerce in Entrepreneurship

## Programme Description

Entrepreneurship is a process of identifying, creating, and realising opportunities, for new business or social ventures by managing and assuming the risks of an enterprise. The Bachelor of Commerce in Entrepreneurship is an undergraduate degree programme that aims to provide knowledge, skills and acumen to those aspiring to start their own business or wishing to contribute to successful entrepreneurial ventures. The Bachelor of Commerce in Entrepreneurship responds to the needs of students

and the community by providing appropriate training in entrepreneurship and entrepreneurial development. The programme content is designed to render qualifiers with graduate-level knowledge, specific skills and applied competence (including the development of graduate attributes and qualities) in the field of entrepreneurship. The programme provides opportunities for continued personal intellectual growth, gainful economic activities, and rewarding contributions to society.



▶ NQF LEVEL 7 | SAQA ID 97907 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers who wish to pursue a career in Entrepreneurship.
- Persons wishing to become entrepreneurs or start up their own business.
- Existing business owners wishing to improve their entrepreneurial skills.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Advisor for SMME's
- Analyst for SMME's
- Business Development Manager
- Business Owner
- Management / Consultant



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year

#### Semester One

- Introduction to Business Management
- Introduction to Entrepreneurship
- Business Mathematics
- Microeconomic Essentials

#### Semester Two

- Introduction to Functional Areas of Management
- Business Communication
- Entrepreneurship within the Economic Environment
- Macroeconomic Essentials

### 2-Year

#### Semester One

- Strategic Business Planning for Entrepreneurs
- Fundamentals of Human Resource Management
- Management Accounting
- Business Law

#### Semester Two

- Computing Applications
- Marketing
- Financial Accounting
- Family Business and Corporate Enterprising

### 3-Year

#### Semester One

- Financial Strategies for Entrepreneurship
- Organisational Strategy
- Ethics in Entrepreneurship
- Entrepreneurship and Globalisation

#### Semester Two

- Operations Management in Supply Chain
- Social Entrepreneurship
- Statistical Techniques in Business
- Information Management





# Bachelor of Commerce in Financial Management



## Programme Description

The Bachelor of Commerce in Financial Management is a specialised undergraduate degree programme that prepares students to manage monetary resources in an organisation. This programme is primarily aimed at developing financial and managerial skills, to equip students to meet the demand for specialists and leaders in the financial sector. The programme examines economic

concepts such as capital, cash budgets, analysis of fiscal statements, taxation, and commercial law and provides a comprehensive overview of financial management. In this way, while primarily gaining specialised financial skills, students consider and evaluate different factors in making informed decisions for the continued economic growth of an organisation.



► NQF LEVEL 7 | SAQA ID 94677 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers who wish to pursue a career in financial management.
- Finance specialists who wish to become finance managers.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Bank Branch Manager
- Financial Analyst/Planner/Manager
- Portfolio Manager
- Financial Administrator

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## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Introduction to Financial Management
- Business Mathematics
- Microeconomic Essentials

### Semester Two

- Introduction to Functional Areas of Management
- Introduction to Information Systems
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year

#### Semester One

- Organisational Leadership
- Taxation for Individuals
- Cost Accounting
- Business Law

#### Semester Two

- Entrepreneurship and Small Businesses
- Commercial Law
- Capital Budgeting
- Taxation for Business Entities

### 3-Year

#### Semester One

- Investment and Portfolio Management
- Organisational Strategy
- Financial Markets and Regulations
- Working Capital Management

#### Semester Two

- Operations Management in Supply Chain
- Budgeting and Auditing
- Corporate Finance
- Risk Management





# Bachelor of Commerce in Human Resource Management

## Programme Description

The Bachelor of Commerce in Human Resource Management degree is an undergraduate programme that prepares students for managerial roles that contribute to their organisations' performance. The human resources management degree's main objective is to prepare human resource professionals to deal with the complexities and challenges of managing today's

workforce. The programme content is designed to provide a comprehensive coverage of major human resource responsibilities, while addressing strategic and operational aspects. The modules involve both practical and theoretical considerations in professional development in the field of human resources in such settings as business, industry, institutions, government, and non-profit organisations.



▶ NQF LEVEL 7 | SAQA ID 62129 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers who wish to pursue a career in human resource management.
- Human resource officers who wish to move into a human resource management position.
- People wishing to become human resource management consultants.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Human Resource Manager
- Labour Relations Officer
- Corporate Trainer/Manager
- Human Resource Consultant



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Introduction to Human Resource Management
- Microeconomic Essentials

### Elective – Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Fundamentals of Business Management
- Business Communication
- Financial Reporting and Analysis
- Fundamentals of Macroeconomics

### 2-Year Semester One

- Organisational Leadership
- Training and Development
- Organisational Staffing
- Principles of Labour Law

### Semester Two

- Entrepreneurship and Small Businesses
- Human Resource Information Systems
- Business Statistics
- Human Resource Ethics in Business

### 3-Year Semester One

- Employee Health and Wellness
- Career Management
- Performance Management
- Group Dynamics and Leadership

### Semester Two

- Employee Benefits and Compensation
- Diversity Management
- Labour and Employee Relations
- Human Resource Strategy



# Bachelor of Commerce in Information and Technology Management

## Programme Description

The Bachelor of Commerce in Information and Technology Management degree is a popular and highly sought-after undergraduate programme. Information technology is presently one of the fastest-growing industries creating significant career opportunities for students. The programme aims to enable graduates to offer and manage business solutions and demonstrate skills and

knowledge in both business and information technology domains and management thereof. Students are exposed to the design and development of business systems and engage in solving real-life problems by implementing and continually adapting these systems to changing organisational needs.



► NQF LEVEL 7 | SAQA ID 71889 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English; or
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- IT specialists who wish to become IT managers.
- People wishing to become IT consultants.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- IT Manager
- IT Infrastructure Developer
- Business Analyst
- Systems Analyst
- Network Manager/Developer

Member Institution of Honoris United Universities



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year

#### Semester One

- Introduction to Business Management
- Fundamentals of Computer Programming
- Analytical Techniques
- Microeconomic Essentials

#### Semester Two

- Introduction to Functional Areas of Management
- Advanced Programming Concepts
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year

#### Semester One

- Principles of Information Technology Management
- Database Design and Management
- Management Accounting
- Advanced Business Statistics

#### Semester Two

- Strategic Information Technology Management
- Principles of Project Management
- Principles of E-Commerce
- Information Systems

### 3-Year

#### Semester One

- Information Technology Services Management
- Principles of Software Engineering
- Auditing
- Systems Analysis and Design

#### Semester Two

- Information Technology Law and Ethics
- Software Engineering Practice
- Capstone Project





# Bachelor of Commerce in International Business

## Programme Description

As the global business and economic environment continually evolves, studying business from an international perspective is vital for graduates ambitious to work across international boundaries and cultures. This programme will prepare and equip graduates with the knowledge and skills to understand the link between political, economic, sociocultural, and environmental factors that impact multinational organisations. The Bachelor of Commerce

in International Business degree will enable students to gain a broader and more in-depth understanding of the role and importance of governments in a global context. The programme facilitates a sound grounding in the fundamental business theories, methodologies and practices. A balance of theoretical and practical aspects of international business is also provided.



► NQF LEVEL 7 | SAQA ID 104526 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

Students who have a passion for business and finance and are interested in learning about the various types of currencies and laws by which businesses operate at a global level. This programme will provide students with the necessary knowledge required to understand how national and multinational businesses operate.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Business Development Manager
- Data Scientist/Marketing Executive
- Financial Trader
- Human Resources Officer
- Public Relations Account Executive



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year

#### Semester One

- Introduction to Business Management
- Business Mathematics
- Microeconomic Essentials

#### Elective -

#### Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

#### Semester Two

- Introduction to Functional Areas of Management
- Introduction to Politics
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year

#### Semester One

- Organisational Leadership
- International Trade Theory
- Business and Society
- Business Law

#### Semester Two

- International Entrepreneurship
- International Business Environment
- Business Statistics
- Value Chain Management

### 3-Year

#### Semester One

- Global Political Economy
- International Trade Law
- Financial Planning and Control
- International Strategy Management

#### Semester Two

- International Finance
- Managing Across Cultures
- International Marketing Environment
- International Logistics and Supply Chain Management





# Bachelor of Commerce in Marketing Management



## Programme Description

The Bachelor of Commerce in Marketing Management degree is an undergraduate programme that prepares students for professional careers in the field of marketing. The programme emphasises the techniques and methods of managing and planning for marketing. Students progress through the curriculum in a planned sequence culminating in the development of a marketing plan. The programme focuses on proven practices and theory

applications covering research, the nature of consumers, sales management, advertising, quality management, and law and ethics in the marketing environment. The programme also introduces students to critical thinking skills by providing them with practical marketing principles, examples and case studies, all of which develop the student's cognitive abilities and enable them to develop marketing strategies for their organisations.



► NQF LEVEL 7 | SAQA ID 96745 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission into a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers wishing to pursue a career in marketing management.
- Qualified marketing managers who wish to broaden their knowledge in strategic marketing management.
- Individuals wishing to become marketing consultants.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Marketing Manager
- Marketing Co-ordinator
- Advertising Manager
- Brand Manager
- Public Relations Manager



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Business Mathematics
- Microeconomic Essentials

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Introduction to Functional Areas of Management
- Business Communication
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year Semester One

- Organisational Leadership
- Marketing Mix
- Management Accounting
- Business Law

### Semester Two

- Entrepreneurship and Small Businesses
- Branding and Consumer Behaviour
- Business Statistics
- Information Systems

### 3-Year Semester One

- Ethics and Conflict
- Organisational Diversity
- Marketing Research
- Product and Pricing Strategies

### Semester Two

- Integrated Marketing Communications
- Marketing Strategies
- Business Environment and Ethics
- Strategic Management Practices





# Bachelor of Commerce in Project Management

## Programme Description

The purpose of the qualification is to provide qualifiers with graduate-level knowledge, specific skills and applied competence, (including the development of graduate attitudes and qualities), in Project Management that provides opportunities for continued personal intellectual growth, gainful economic activities, and rewarding contributions to society. The Bachelor of Commerce in Project Management provides opportunities for continued

personal intellectual growth, enhanced marketability, and enhanced employability, whilst opening up new access routes to additional education and training opportunities. The Bachelor of Commerce in Project Management will also provide access to higher education to those wanting to make careers in the commerce field and will complement the existing accredited MANCOSA qualifications.



► NQF LEVEL 7 | SAQA ID 108835 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers looking to pursue a career in Project Management.
- Individuals aiming at a career in Project Management and Project Coordination.
- Individuals intending to occupy middle management positions.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Project Manager
- Project Co-ordinator
- Systems Analyst
- Operations Manager



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Introduction to Business Management
- Introduction to Project Management
- Microeconomic Essentials

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Introduction to Functional Areas of Management
- Project Scope and Time Management
- Financial Reporting and Analysis
- Macroeconomic Essentials

### 2-Year Semester One

- Fundamentals of Organisational Behaviour
- Project Quality Management Processes
- Management Accounting
- Business Law

### Semester Two

- Project Stakeholder Management
- Project Communication Management
- Project Cost and Procurement Management
- Project Resource Management

### 3-Year Semester One

- Project Risk Environment
- Project Strategy and Leadership
- Research Methods
- Project Performance Management and Reporting

### Semester Two

- Project Finance
- Project Information Management
- Capstone for Project Management





# Bachelor of Commerce in Retail Management

## Programme Description

The Bachelor of Commerce in Retail Management is an undergraduate degree that responds to the needs of students and the community through providing appropriate training in retail management and business skills. A qualification in retail management will provide skills and knowledge relating to the functions and management of a retail business and the key issues associated with understanding retail trading and environments. It will allow for altering the retail environment from a corporate

perspective. Retail managers focus on their customers' experience within their stores. They ensure that their products are merchandised for maximum exposure and that their employees are trained in excellent customer service and salesmanship skills. The programme content is designed to provide qualifiers with graduate-level knowledge, specific skills and applied competence (including the development of graduate attributes and qualities).



► NQF LEVEL 7 | SAQA ID 97823 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- School leavers who wish to pursue a career in retail management.
- Managers of retail business and enterprises.
- Individuals wishing to become retail managers.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Retail Business Owner/Manager
- Merchandising Representative
- Franchise Manager/Store Manager
- Procurement Administrator



## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year

#### Semester One

- Introduction to Business Management
- Introduction to Retail Management
- Business Mathematics
- Microeconomic Essentials

#### Semester Two

- Introduction to Functional Areas of Management
- Business Communication
- Retail Environment
- Macroeconomic Essentials

### 2-Year

#### Semester One

- Roles and Responsibilities of a Retail Manager
- Fundamentals of Human Resource Management
- Management Accounting
- Business Law

#### Semester Two

- Computing Applications
- Operations Management Practices
- Financial Accounting
- Consumer Behaviour in Retail Management

### 3-Year

#### Semester One

- Ethics and Conduct in Retail
- Organisational Strategy
- Financial Planning and Control
- Retail Marketing Management

#### Semester Two

- Supply Chain Management in Retail
- International Retail Management
- Statistical Techniques in Business
- Information Management





# Bachelor of Commerce in Supply Chain and Operations Management

## Programme Description

The purpose of the Bachelor of Commerce in Supply Chain and Operations Management programme is to provide students with the necessary knowledge, abilities, and traits to achieve exceptional performance in the domain of supply chain and operations management. The curriculum has been specifically developed to cultivate a comprehensive understanding of the complete processes that regulate the movement of products and services, including sourcing, production, and distribution. Additionally, it aims to cultivate essential skills such as critical thinking, problem-solving, and leadership capabilities. Students will investigate how technology can be used to increase the

supply chain's adaptability and efficiency. Thus, making the programme more technologically efficient and fitting in with the evolution of the supply chain industry. Students will have a comprehensive understanding of supply chain and operations management principles, strategies, and best practices upon completion of the programme. They will be capable of analysing complex business scenarios, identifying inefficiencies, and proposing innovative solutions. Graduates will enter the workforce with a competitive advantage and be prepared to face the challenges of dynamic supply chains and operations environments.



▶ NQF LEVEL 7 | SAQA ID 124089 | CREDITS 360



## Admission Requirements

To be considered for admission to MANCOSA's Bachelor of Commerce in Supply Chain and Operations Management programme, applicants may qualify with any one of the following credentials, meeting the minimum requirement:

- A National Senior Certificate (NSC) or
- A National Vocational Certificate level 4 qualification with a 50% pass in English. – (NCV) with a Degree study endorsement or
- General Education Diploma (GED) or
- International General Certificate of Secondary Education (IGCSE) or
- An equivalent accredited NQF level 4 (120 credits) qualification with English language proficiency or
- An accredited NQF Level 5 higher certificate in related fields or
- Achievement of relevant higher education qualifications at the required NQF level or
- South African Qualifications Authority (SAQA) or Universities' South Africa (USA) certification of equivalence or
- Proof of prior qualifications which contributes to eligibility into the programme and
- Personal interviews.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

- Individuals looking to pursue a career in supply chain and operations management
- Individuals who wish to acquire skills pertinent to the supply chain and operations management field.



## Career Opportunities

- Supply Chain Manager
- Operations Manager
- Procurement Officer
- Inventory Manager
- Supply Chain Consultant
- Production Planner
- Warehouse Foreman

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## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Fundamentals of Supply Chain Management
- Microeconomic Essentials (Prerequisite for Intermediate Microeconomics)
- Business Mathematics

### Elective – Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Principles of Operations Management (Prerequisite for Operations Management Techniques)
- Macroeconomic Essentials (Prerequisite for Intermediate Macroeconomics)
- Financial Reporting and Analysis
- Introduction to Functional Areas of Management

### 2-Year Semester One

- Operations Management Techniques
- Supply Chain Management Principles
- Intermediate Microeconomics
- Business Law

### Semester Two

- Supply Chain Management Systems
- Principles of Project Management
- Intermediate Macroeconomics
- Business Statistics

### 3-Year Semester One

- Strategic Operations Management
- Business Analytics in the Supply Chain
- Supply Chain Management Strategies
- Risks in Supply Chain Management

### Semester Two

- Supply Chain Relationship Management and Enterprise Planning
- Integration and Alignment in Current Supply Chain Systems
- Lean Manufacturing in Operations
- Smart Manufacturing Management



# Bachelor of Commerce in Tourism and Hospitality Management

## Programme Description

The purpose of the Bachelor of Commerce in Tourism and Hospitality Management is to provide undergraduate students with quality education and skills that they are able to implement within the tourism and hospitality industry. Additionally, students will be provided with a well-rounded understanding of theory, methodology, applications and processes in the tourism and hospitality industry

with its numerous sectors. The practical component of this qualification will give students the essential hands-on experience required in the field, and better prepare them for their desired career path. Upon completion of this programme, the graduate will have the appropriate knowledge and skill set to successfully bridge the gap of a quality workforce in the tourism and hospitality industry.



▶ NQF LEVEL 7 | SAQA ID 115457 | CREDITS 360



## Admission Requirements

- The minimum entry requirement is the National Senior Certificate or National Certificate Vocational with appropriate subject combinations and levels of achievement; or
- An equivalent NQF level 4 qualification with proven proficiency in English.
- A minimum of 55 % in English language in their prior qualification is required.
- A Higher Certificate; an Advanced Certificate or Diploma.
- Applicants older than 23 who did not achieve a degree endorsement in Matric can be considered via the mature age exemption.
- To be considered via RPL, applicants should be above the age of 23-Years. For further information on this alternative route, please contact a student advisor.
- All applicants with an international qualification will be considered in accordance with MANCOSA's institutional rules.



## Articulation

A Bachelor's Degree is the minimum entry requirement for admission onto a Postgraduate Diploma or a cognate Honours degree.



## Who Should Apply?

Students meeting the minimum admission requirements for Bachelor's degree and wish to pursue a career in Tourism and Hospitality Management.



## Career Opportunities

On completion of the programme, graduates can aspire to the following positions:

- Events Manager
- Guest Relations Manager
- Accommodation Manager
- Tour Group Operator
- Hotel Operations Manager
- Tourism/Destination Marketing Manager

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## Mode of Delivery

This programme is offered through distance learning with online support.



## Programme Structure Duration: 3-Year

### 1-Year Semester One

- Management Principles for Tourism and Hospitality
- Introduction to Events Management
- Transport Systems for Tourism

### Elective - Choose one of the following electives

- End-User Computing
- Digital Transformation in the Business Environment

### Semester Two

- Tourism and Hospitality Development
- Business Communication
- Financial Reporting and Analysis
- Marketing Principles for Tourism and Hospitality

### 2-Year Semester One

- Managing Tourism and Hospitality Services
- Distribution Channels for Tourism and Hospitality
- Computer Applications for Tourism and Hospitality
- Business Law

### Semester Two

- Impacts of Tourism and Hospitality Development
- Tourism and Hospitality Marketing Theories
- Financial Management for Tourism and Hospitality

### Elective - Choose one of the following electives

- Language: Mandarin
- Language: French
- Language: German

### 3-Year Semester One

- Ethics and Conflict
- Managing Tourism Destinations
- Hotel Management
- Marketing Strategies for Tourism and Hospitality

### Semester Two

- Sustainable Tourism and Hospitality
- Information Management
- Work Integrated Learning in the Tourism and Hospitality Industry





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